



CANINE PARTNERS

Opening doors to independence



... from puppy

... to partner



Annual Review 2006

Our Mission:

The purpose of Canine Partners is to assist people with disabilities to enjoy a greater independence and a better quality of life and, where possible, to help them into education and employment, through the provision of specially trained dogs, whose well-being is a key consideration.

The Charity

Canine Partners is incorporated under the Companies Act 1985 and is a company limited by guarantee and not having a share capital. The Charity was formed on 27 June 1990 as Assistance Dogs for Disabled People. The name was changed later to Canine Partners, which is a registered charity.

Patron:

HRH The Duke of Gloucester KG GCVO

Vice Patrons:

The Countess of Clarendon DL

Lord Kindersley

Mr Roger Jefcoate CBE

Vice Presidents:

Mrs Elizabeth Ormerod MRCVS

Trustees:

Captain David Newberry MSc RN (Chairman)

Mr Simon Clare BSc EdM FInstPet (Vice-Chairman)

Dr Keith Barnett OBE PhD FRCVS

Rear Admiral Colin Cooke-Priest CB

Mr Philip Currie MBA FCA (retired April 2006)

Mrs Jo Eddings (retired April 2006)

Mrs Jan Egerton CMCIIPD (appointed Jan 2006)

Col Alan Jukes OBE (appointed Jan 2006)

Mr Allen Parton

Mrs Nicky Pendleton DipCOT MSc(Rehab) MBAOT

Dr Georgina Richards BSc LLM

Mr Spiro Sueref BSc(Hons) PGCert NutrMed RNutr

Mrs Gillian Taylor BVSc (Hons) MRCVS

Front Cover: William French with Canine Partner Zeus

Back Cover: (from Left to right) Eileen Hobson Blue Cross Award, Saxon in Bluebells, Saniflo Ltd Cheque Presentation, The Grand Charity cheque presentation

Chairman's Report

Financial Year 2006 has been a very busy and successful one, with a record increase in new partnerships and some 207 separate events, designed to spread the word and specifically to fundraise and to fulfil the objects of the Charity. These events have included demonstrations to the public, charity runs, dinners, raffles, clay shoots, information sessions and many others. Income generation improved on the previous year and with costs held within budget a small financial surplus was again achieved this year.

With a substantial emphasis upon recruiting puppy parents and opening more satellites, we have virtually doubled the number of puppies in training, which bodes well for the future. This improvement will be further enhanced by bringing all advanced dogs on site overnight and the construction of 6 chalet type units to house applicants for on-site training at Heyshott. Both these initiatives will facilitate the training of considerably more partnerships.

Following some 2 years of preparation the charity is about to start operations in Scotland for the first time with plans in hand to appoint a manager on the ground, set up a puppy satellite in central Scotland and form a fund raising committee.

We value most highly the involvement of our Royal Patron, His Royal Highness The Duke of Gloucester KG GCMG, our Vice Patrons, Vice Presidents and the Fundraising Committee. This coupled with hard working and committed Trustees, experienced and dedicated staff and the steadfast support of our volunteers, donors and supporters gives Canine Partners grounds for optimism for 2007.



David Newberry
Chairman



Achievements 2006

Spreading our national reach

During 2006 Canine Partners steadily moved forward in its charitable activity in order to achieve the 2009 objective of creating 40 partnerships per year. The first step in this process was to significantly increase the number of puppies brought into the training programme and hand in hand with that, to increase the number of Puppy Parent volunteers to socialise the dogs for their first year of training. In 2005 we brought 27 puppies into the training programme and by the end of 2006 we had increased that number to 47 – a marked improvement. The target for puppies entering our programme during 2007 is 60.

At Canine Partners we always plan at least 18 months ahead, because of the length of time it takes to train a Canine Partner from 8 weeks of age through to placement. Thus for the charity to achieve the 2009 objectives, the charity had to increase the dogs in training from 2006 onwards in readiness.

The second step in truly increasing our national reach has been to increase the number of Puppy Satellites around the country. Primarily, our satellites train puppies with volunteer Puppy Parents for the first year of training, prior to the dogs coming into Advanced Training at our Headquarters in Heyshott. The secondary aim of our satellites is to spread awareness of the charity around the country, in particular to potential applicants for our dogs and also for fundraising opportunities to help the charity as a whole. In 2005, we had 3 satellites in Hull, Uckfield and Southampton. During 2006 we successfully launched a satellite in Bedford, which continues to receive a lot of support locally both from the public and the media. We also started a small satellite in Devon, operated by a previous member of staff who had relocated to the area. The objectives for 2007 are to open satellites in Cheshire and Scotland and other locations such as the Isle of Wight are under consideration.

Project GOSPEL – a year on!

In our last Annual Review we reported on the pilot study we had undertaken at our Headquarters to start training disabled applicants with our dogs on-site using existing facilities, with a view to developing a long term model and enable the charity to move all applicant training and matching on-site.

During 2006 we continued to train applicants on-site, developing different templates as many applicants needs differed. We were able to explore applicants bringing their husband/wife, or their own carer with them, as well as the Charity utilising the services of local carers.

During the course of the year, we extended our on-site training to include local adapted B&B accommodation for some clients and by the end of 2006 we had created 5 new partnerships through the on-site training programme, thus achieving our target for additional partnerships.

The Council of Trustees has developed its plans for the new building work to create 6 accessible units each with en-suite facilities and we are in the process of applying for planning permission in order to start the building work late in 2007 or early 2008.

In addition, during 2007, we will carry out more domicillary training, whereby we enable the matching process in the applicant's home over a three week period, with a one week rest break. This method enables the charity to be even more flexible than in previous years and appeals to applicants who do not have their own transport, or those who live a great distance from the Training Centre in Heyshott.

Objectives 2007-08

On-site kennelling

A key business plan objective for Canine Partners is to reduce significantly the costs involved in creating each partnership. Two key steps in this process are bringing the training/matching of applicants with our dogs on-site (project Gospel - in progress) and bringing the kennelling of our dogs on-site.

Previously our dogs in advanced training were kennelled at Heyshott, before the new training centre building was built. When the building work commenced in 2004, all the dogs in advanced training were kennelled overnight at commercial kennels some distance from the Charity's headquarters. Despite the distance and time lost training during the working day, the health and well-being of our dogs was paramount and the kennels proved to be a successful stop-gap for all our dogs.

The long term plan was always to bring the dogs back on-site providing that our running costs would not increase vs. off-site kennelling. Since the start of the pilot study at the end of 2005, one dog has stayed in the on-site accommodation and also at the B&B accommodation locally. As we are now in the throes of creating our own on-site accommodation, we have reverted the usage of a purpose built small barn from an indoor training supermarket to indoor/overnight kennels. Each kennel has comfortable accommodation for up to 2 dogs in training and in total the kennels can house 16 dogs.

This move will improve the length of time each dog can be trained each day and will significantly reduce the cost/travel time spent in collecting and returning the dogs to/from the kennels. The only additional cost will be the hire of an overnight kennel assistant to care for and protect our dogs.

The dogs have happily settled into the new accommodation and this will further enable the charity to progress towards its longer term objectives, for increased output.

Scotland

During 2006, we were successful in securing a grant from a Scottish Trust enabling the charity to appoint a Senior Manager in Scotland, in order to spread the reach of our work even further. The Manager is supported by a volunteer Fundraising Committee, whose networking will spread the word of Canine Partner far afield.

Our primary aims are to start training dogs in Scotland during 2007-8 and to progress applications from people with disabilities, living in Scotland. At the end of 2006 we had 3 applicants ready to start training with our dogs and it is our intention to grow the list of applicants steadily, through regional PR and events across Scotland.

In due course we aim to develop a Scottish Puppy Satellite, using our existing model, which has been successfully replicated around England and Wales.

Financial Review 2006

The Accounts

The Statement of Financial Activities for the year to 31 December 2006 and Balance Sheet at that date, shown on the following page, have been drawn up in conformity to SORP 2005.

The Statement of Financial Activities and Balance Sheet are an exact copy of those incorporated in the Trustees Report and Financial Statements for 2006 which received an unqualified audit opinion on 26 March 2007. A copy of the full Trustees Report and Financial Statements for 2006 may be obtained from the Company Secretary on application to the Charity's registered office.

The Year's Results

The Charity's total incoming resource amounted to £1,124,948 showing an increase over last year of 11.2%.

Total resources expended on achieving income level, governance and charitable activities amounted to £1,119,702 an increase on previous year of 12.5%. The surplus of £5,246 has been added to the reserves.

The Charity's Reserves at 31 December 2006

	£
General Operating Fund	236,044
Designated Building Fund	280,000
Restricted General Operating Fund	84,143
Restricted Building Fund	1,413,438
Total Reserve	2,013,625

The Trustees, at current level of partnerships, assess that a reserve equating to some three months of general operating cost, currently £280,000, is required to cover their ongoing maintenance. Whilst the general operating fund falls short of need, an element of the restricted general operating fund has been given to support ongoing partnerships.

Tangible Fixed Assets

Fixed assets held by the Charity are motor vehicles, computers, office furniture and equipment, dog training equipment and freehold land and buildings all of which are held for the charity's own operational use. Whilst there was minimal purchase of fixed assets in the year amounting to net £5,410 covering additional equipment,

the overall Balance Sheet value on last year fell by £41,305 after net charge for depreciation of £46,715.

Income

Within the overall increase of 11.2% reported earlier:

Voluntary donations increased in the year by 11.2% to £783,851.

Legacy bequests increased in the year by 4.4% to £239,219.

Income from fundraising activities increased by 32.1% to £97,643.

Investment income rose by 7.2% to 4,134.

There was also a small surplus made on disposal of minor assets amounting to £101.

Expenditure

Resources expended in running the Charity for the year amounted to £1,087,566 excluding amortization of the new training centre, and grew by some 12.9% on 2005.

Charitable operation costs of £721,296 account for 66.3% (65.5% 2005) of years spend and comprises:

	2006 £	2005 £
Staff costs	416,783	356,620
Activity costs	304,513	274,022

Generating funds cost of £331,213 account for 30.5% (31.2% 2005) of years spend and comprises:

	2006 £	2005 £
Staff costs	183,596	185,264
Activity costs	147,617	115,399

Governance costs of £32,001 represents 3.2% (3.2% 2005) of total cost of running the charity and comprises:

	2006 £	2005 £
Staff time and administration costs	14,371	14,326
Trustee Insurance	2,363	2,481
Audit Fees	3,323	3,649
Loan interest and charges	11,944	14,601

Total staff costs account for 56.4% (57.6% 2005) of the year's expenditure

No Trustee drew salary or fees during the year.

**Statement Of Financial Activities (including Income & Expenditure Account)
For the year ended 31 December 2006**

	Notes	Unrestricted Funds		Restricted Funds		Total Funds	Total Funds
		General	Designated	General	Building	2006	2005
		£	£	£	£	£	£
Incoming resources							
From generated funds							
Voluntary income		959,026	-	64,044	-	1,023,070	934,017
Activities for generating funds		97,643	-	-	-	97,643	73,922
Interest on deposited funds		4,134	-	-	-	4,134	3,855
Other incoming resources		101	-	-	-	101	165
Total incoming resources	3	1,060,904	-	64,044	-	1,124,948	1,011,959
Resources expended							
Costs of generating funds							
Voluntary income		261,696	-	4,247	-	265,943	254,486
Cost of goods sold and other costs		65,270	-	-	-	65,270	46,177
		326,966	-	4,247	-	331,213	300,663
Charitable activities		697,648	-	23,648	32,136	753,432	662,774
Governance costs		35,057	-	-	-	35,057	32,001
Total resources expended	4	1,059,671	-	27,895	32,136	1,119,702	995,438
Net incoming (outgoing) resources		1,233	-	36,149	(32,136)	5,246	16,521
Total funds brought forward		234,811	280,000	47,994	1,445,574	2,008,379	1,991,858
Total funds carried forward	13/14	236,044	280,000	84,143	1,413,438	2,013,625	2,008,379

The statement of financial activities includes all gains and losses in the year. All incoming resources and resources expended derive from continuing activities.

The notes on pages 15 to 22 form part of these accounts

Balance Sheet as at 31 December 2006

	Notes	December 2006		December 2005	
		£	£	£	£
Fixed Assets					
Tangible Fixed Assets	8		1,989,252		2,030,557
Current Assets					
Sundry Stocks	9	19,020		25,278	
Sundry Debtors	10	231,343		135,388	
Short Term Deposits		54,634		107,607	
Cash at Bank and in Hand		3,587		20,593	
		308,584		288,866	
Creditors : Amounts falling due within one year	11	63,369		82,595	
Net Current Assets			245,215		206,271
Total Assets less Current Liabilities			2,234,467		2,236,828
Liabilities : Amounts falling due after more than one year	12		220,842		228,449
Net Assets			2,013,625		2,008,379
Funds					
Unrestricted Funds					
General operating	13	236,044		234,811	
Designated new building	13	280,000	516,044	280,000	514,811
Restricted Funds					
General operating	14	84,143		47,994	
New building	14	1,413,438	1,497,581	1,445,574	1,493,568
			2,013,625		2,008,379

We would like to say a huge thank you
to all our volunteers for their hard
work and dedication.

We are very grateful to everyone
who has supported the work
of Canine Partners during 2006.



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